

Message Text

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PAGE 01 ISTANB 02796 081412Z
ACTION EUR-12

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XMB-02 SS-15 H-01 /043 W
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R 081330Z SEP 78
FM AMCONSUL ISTANBUL
TO SECSTATE WASHDC 0335
AMEMBASSY ANKARA
INFO AMCONSUL IZMIR
AMCONSUL ADANA
USICA WASHDC

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E.O. 11652: N/A
TAGS: ECON, EFIN, US, TU
SUBJECT: VISIT TO US BY LEADING TURKISH INDUSTRIALISTS

SUMMARY: GROUP OF SIX OR SEVEN PROMINENT TURKISH BUSINESSMEN, MEMBERS OF TRSE, TURKISH INDUSTRIALISTS AND BUSINESSMEN'S ASSOCIATION (TUSIAD), ARE PLANNING TO MAKE STOPS IN WASHINGTON AND NEW YORK FOLLOWING PARTICIPATION IN THE INTERNATIONAL CHAMBERS OF COMMERCE CONFERENCE IN ORLANDO, FLORIDA OCTOBER 1-7. GROUP HOPES TO STOP IN BOTH CITIES DURING WEEK OCTOBER 9-14. TUSIAD HAS SENT TWO PREVIOUS GOODWILL MISSIONS TO THE US, PRIMARILY RELATED TO ARMS EMBARGO. THIS TIME, MISSION SEEMS MORE INTERESTED IN REOPENING LINES OF COMMUNICATION TO FINANCIAL WORLD, IN BOTH NEW YORK AND WASHINGTON. END SUMMARY.

2. CONSULATE HAS BEEN INFORMED BY GUNGOR URAS, SECRETARY GENERAL OF THE TURKISH INDUSTRIALISTS AND BUSINESSMEN'S ASSOCIATION (TUSIAD) THAT, FOLLOWING THE INTERNATIONAL CHAMBER OF COMMERCE CONVENTION IN ORLANDO, FLORIDA, SIX TUSIAD MEMBERS WOULD LIKE TO CONTACT USG/IMF/IBRD OFFICIALS IN WASHINGTON AND PRIVATE BANKERS IN NEW YORK.

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GROUP WOULD LIKE TO STOP IN BOTH CITIES DURING WEEK OF OCTOBER 9-14.

3. ADDRESSEES WILL RECALL THAT TUSIAD HAS ORGANIZED TWO PREVIOUS GOODWILL MISSIONS TO THE U.S. IN SEPTEMBER 1975 AND APRIL 1977 TO DISCUSS NEGATIVE EFFECTS OF ARMS EMBARGO TO USG OFFICIALS AND CONGRESS. DURING BOTH THOSE

VISITS, TUSIAD GROUPS WERE RECEIVED AT HIGHEST LEVELS OF
USG (INCLUDING SESSIONS AT WHITE HOUSE).

4. ACCORDING TO GUNGOR URAS, MISSION WILL CONSIST OF THE
FOLLOWING: HIMSELF (HOPEFULLY TAKING TIME OUT FROM HIS
INTERNATIONAL VISITOR GRANT-SPONSORED TOUR OF THE U.S.,
FEYYAZ BERKER, TUSIAD PRESIDENT; RAHMI KOC; JAK KAMHI;
MELIH OZAKAT; ALI KOCMAN; AND MUZAFFER GAZIOGLU. ALL
EXCEPT KOCMAN WERE MEMBERS OF BOTH PREVIOUS TUSIAD
MISSIONS AND ALL REPRESENT VERY LARGE BUSINESS AND
INDUSTRIAL CONCERNS.

5. FEYYAZ BERKER INDICATED IN CONVERSATION WITH
CONGEN THAT TEAM WOULD BE IN WASHINGTON OCTOBER 9 AND 10
AND SOME MEMBERS COULD STAY OVER THE 11TH IF NECESSARY.
THROUGH OWN CONTACTS APPOINTMENTS BEING MADE WITH IBRD PRESIDENT
MCNAMARA, FEDERAL RESERVE CHAIRMAN MILLER AND IMF OFFICIALS.
BERKER INDICATED THAT NUMBER OF TEAM MEMBERS ATTENDING WILL
VARY WITH THE APPOINTMENT. FOR EXAMPLE, BERKER AND ONE OTHER MEMBER
WILL MEET WITH MILLER WHO IS FRIEND OF BERKER AND SAME WILL APPLY
TO APPOINTMENT WITH MCNAMARA. WE DOUBT IF APPOINTMENTS MADE AS
YET.

6. ON OUR PART, THEY WOULD APPRECIATE APPOINTMENTS IN DEPARTMENT
OF STATE AND EXIMBANK. ACCORDING TO BERKER, THE GROUP IS MORE
INTERESTED IN MEETING WITH OFFICIALS DIRECTLY CONCERNED WITH
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U.S. BILATERAL ECONOMIC RELATIONS WITH TURKEY THAN WITH
PROTOCOL APPOINTMENTS. THE TYPE AND LEVEL OF APPOINTMENTS
WHICH WE WOULD SUGGEST WOULD BE WITH UNDER SECRETARY RICHARD
N. COOPER, DEPUTY ASSISTANT SECRETARY ROBERT D. HORVATS,
ASSISTANT SECRETARY VEST OR A DEPUTY ASSISTANT SECRETARY IN
EUR AND COUNTRY DIRECTOR RAYMOND EWINT. IF CONGRESS IS STILL
IN SESSION, GROUP WOULD ALSO LIKE TO MEET WITH KEY CONGRESSMEN,
PARTICULARLY SENATORS WHO VISITED ISTANBUL LAST JANUARY (CODEL
WILLIAMS/STEVENS). FOR EXIMBANK, WE WOULD PROPOSE EXIM
VICE PRESIDENT FOR EUROPE. ALTHOUGH VISIT IS UNOFFICIAL ONE,
TURKEY'S FINANCE MINISTER ZIYA MUEZZINOGLU HAS BEEN INFORMED
OF TEAM'S PLANS.

7. TUSIAD MISSION IS PRIMARILY INTERESTED IN HOW INTER-
NATIONAL FINANCIAL INSTITUTIONS, PRIVATE BANKS, AND U.S.
GOVERNMENT VIEW ECONOMIC SITUATION OF TURKEY AND PROSPECTS
FOR ASSISTANCE. THE GROUP IS SERIOUSLY CONCERNED WITH
TURKEY'S PRESENT ECONOMIC PLIGHT AND WELL-INFORMED AS
TO THE REASONS FOR TURKEY'S DIFFICULTIES. THEY WILL BE
INTERESTED IN OUR FRANK ASSESSMENT OF THE SITUATION AND WHAT
WE CAN AND CANNOT DO ABOUT IT. BERKER THOUGHT U.S. OFFICIALS
COULD BE MORE FRANK WITH PRIVATE GROUP OF THIS SORT WHICH

IN TURN COULD MORE EASILY EXPLAIN SITUATION TO TURKISH
GOVERNMENT.

8. WE WILL SEND SEPARATELY SHORT BIOGRAPHY OF EACH TEAM
MEMBER AND OTHER INFORMATION ON VISIT AS IT DEVELOPS.

9. APPRECIATE RECEIVING DEPT'S COMMENTS ON PROPOSED VISIT
WHICH AS APPROPRIATE WE CAN PASS ON TO BERKER. ANKARA
MAY HAVE COMMENTS AS WELL.

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Message Attributes

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Draft Date: 08 sep 1978
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